

1 Title: Bare Numerals and Scalar Implicatures

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# Bare Numerals and Scalar Implicatures

## Abstract

Bare numerals present an interesting challenge to formal semantics and pragmatics: they seem to be ambiguous between various readings ('at least', 'exactly' and 'at most' readings), and the choice of a particular reading seems to depend on complex interactions between contextual factors and linguistic structure. The goal of this article is to present and discuss some of the current approaches to the interpretation of bare numerals in formal semantics and pragmatics. It discusses four approaches to the interpretation of bare numerals, which can be summarized as follows:

1. The neo-Gricean view (e.g. Horn 1972; van Rooij & Schulz 2006): the basic, literal meaning, of numerals amounts to an 'at least-interpretation', and the 'exactly  $n$ '-reading results from a *pragmatic* enrichment of the literal reading, i.e. is accounted for in terms of *scalar implicatures*.
2. The under-specification view (Carston 1988; Carston 1998): the interpretation of numerals is 'underspecified', with the result that they can freely receive the 'at least', 'exactly' or 'at most' readings, depending on which of these three construals is contextually the most relevant.
3. The 'exactly'-only view (Breheny 2008): numerals' basic, literal, meaning corresponds to the 'exactly' reading, and the 'at least' and 'fewer-than  $n$ ' readings result from the interaction of this literal meaning with background, non-linguistic, knowledge.
4. The ambiguity view (e.g. Geurts 2006): numerals are ambiguous between two readings, the 'at least' and the 'exactly' reading.

The article argues that in order to account for all the relevant data, one needs to adopt a certain version of the ambiguity view. But, it suggests that numerals should not necessarily be thought of as being lexically ambiguous, but rather as giving rise to ambiguities through their interactions with so-called exhaustivity operators

## 1 Introduction

Numerical expressions ('numerals' for short) have a multiplicity of uses, some of which are illustrated in (1):

- (1) a. Determiner use: Three men came in.
- b. Degree use:
  - (i) Mary is six feet tall.
  - (ii) Fred drove at 55 mph.
- c. Predicative use: We are three.

In this paper, we will be mostly concerned with the interpretation of the determiner use, and, to a lesser extent, with the degree use. Furthermore, we will ignore cases where numerals are part of more complex phrases (*more than 10, less/fewer than 10, at least 10, at most 10, exactly 10, approximately 10, between 5 and 10, ...*), i.e. we will focus on 'bare' numerals (even though we will often use such complex phrases in order to paraphrase some of the readings that bare numerals give rise to).

Bare numerals present an interesting challenge to formal semantics and pragmatics: they seem to be ambiguous between various readings, and the choice of a particular reading seems to depend on complex interactions between contextual factors and linguistic structure. Thus consider the following three sentences.

- (2) Fred has three children.

- 56 (3) In order to pass, Fred must have solved three problems.  
57 (4) If you have three children, you do not qualify for tax exemptions.

58 In (2), the numeral ‘three’ is preferably understood as equivalent to ‘exactly three’, i.e. (2) is perceived as  
59 true just in case Fred has exactly three children (no more, no less) - we will refer to such readings as to  
60 ‘exactly’ readings. This is not so in the case of (3): (3) does not normally convey that Fred’s requirement  
61 is to solve exactly three problems, which would imply that Fred would *fail* if he solved more than three  
62 problems. Rather, (3) is most naturally interpreted as stating that Fred must have solved *at least* three  
63 problems. That is, ‘three’ can be adequately paraphrased as ‘three or more’. We will refer to such readings  
64 as to ‘at least’ readings. Finally, given reasonable assumptions about how tax exemptions work, one can  
65 infer from (4) that you don’t qualify for tax exemptions if you have three *or fewer than three* children. In  
66 this case, it seems that ‘three’ could be paraphrased as ‘three or fewer than three’ or ‘at most three’ (‘at  
67 most’ readings).

68 One major goal for a semantic and pragmatic theory of numerals is to account for these various interpre-  
69 tations on the basis of a) a uniform semantics for numerals, and b) pragmatic principles which account for  
70 the actual interpretation of numerals in various syntactic environments and contexts of use. In this paper, I  
71 aim at comparing and assessing various attempts at providing such a theory.

72 I will discuss four approaches to the interpretation of bare numerals, which can be briefly summarized as  
73 follows:

- 74 1. The neo-Gricean view (e.g. Horn 1972; van Rooij & Schulz 2006): the basic, literal meaning, of  
75 numerals amounts to an ‘at least-interpretation’, and the ‘exactly *n*’-reading results from a *pragmatic*  
76 enrichment of the literal reading, i.e. is accounted for in terms of *conversational implicatures*.
- 77 2. The under-specification view (Carston 1988; Carston 1998): the interpretation of numerals is ‘under-  
78 specified’, with the result that they can freely receive the ‘at least’, ‘exactly’ or ‘at most’ readings,  
79 depending on which of these three construals is contextually the most relevant.
- 80 3. The ‘exactly’-only view (Breheny 2008): numerals’ basic, literal, meaning corresponds to the ‘exactly’  
81 reading, and the ‘at least’ and ‘fewer-than *n*’ readings result from the interaction of this literal meaning  
82 with background, non-linguistic, knowledge.
- 83 4. The ambiguity view (e.g. Geurts 2006): numerals are ambiguous between two readings, the ‘at least’  
84 and the ‘exactly’ reading.

85 I will show that in order to account for all the relevant data, one needs to adopt a certain version of  
86 the ambiguity view. In particular, I will argue that numerals should not be thought of as being lexically  
87 ambiguous, but rather as giving rise to ambiguities through their interactions with so-called exhaustivity  
88 operators (see Chierchia *et al.*, to appear, and the references cited therein). Section 2 presents the neo-  
89 Gricean approach and discusses its strengths and weaknesses. Section 3 shows that there is no compelling  
90 evidence that numerals can ever give rise to a genuinely ‘at most’ reading. Section 4 discusses the ‘exactly’-  
91 only view. Section 5 argues that the ambiguity account is necessary and sufficient in order to predict all  
92 the relevant data, and section 6 discusses two possible implementations of the ambiguity account – accounts  
93 based on a lexical ambiguity, and accounts based on covert exhaustivity operators. Section 7 concludes the  
94 paper.

## 95 2 The neo-Gricean approach: strengths and weaknesses

### 96 2.1 A sketch of the neo-Gricean approach

97 The neo-Gricean approach has two components: a *semantic* component which determines the contribution  
98 of numerals to the literal meaning of the sentences in which they occur, and a *pragmatic* component which

99 determines the way in which this literal meaning is enriched as a result of a reasoning about speakers'  
100 communicative intentions.

101 Consider the sentence in (5).

102 (5) Three girls went to the party.

103 According to the neo-Gricean approach, the truth-conditions assigned to (5) by the grammatical composi-  
104 tional rules of English make it equivalent to (6).

105 (6) At least three girls went to the party.

106 Before describing the way in which this meaning is enriched so as to yield the 'exactly' interpretation, let  
107 us be more explicit about how the equivalence between (5) and (6) comes about. Following, e.g., Kadmon  
108 (1985); Kadmon (2001), one can start with the following semantic rule for a numeral such as 'three':

109 (7) A sentence of the form *three P Q*, where *P* and *Q* are one-place predicates (noun-phrases or verb-  
110 phrases) is true if and only if there is a collection *C* of individuals which contains exactly 3 members,  
111 and such that *C* belongs to the extension of both *P* and *Q*.

112 It may seem that such a meaning for 'three' gives rise to an 'exactly' meaning for a sentence such as (5), but  
113 this is not so. Let us see why. In the case of (5), the noun 'girls' plays the role of the predicate *P* in (7), and  
114 the verb phrase 'went to the party' that of predicate *Q*. Hence, given (7), (5) is true just in case there is a  
115 collection made up of exactly three girls and this collection of girls went to the party. Now, this is the case  
116 not only if three girls and no more went to the party, but also if more than three girls went to the party.  
117 For suppose, for instance, that exactly seven girls went to the party. Then consider any three girls among  
118 these seven girls. They constitute a collection of exactly three girls that went to the party. Therefore, (5) is  
119 predicted to be true in such a situation, and in any situation where more than three girls went to the party.  
120 Note that the equivalence between (5) and (6) is due to the fact that 'girls' and 'went to the party' are  
121 *distributive* predicates. Namely, whenever a certain collection *C* belongs to the extension of either predicate,  
122 any subcollection of *C* also belongs to their extensions.

123 According to the neo-Gricean approach, the fact that (5) is generally understood to imply that no more  
124 than three girls went to the party is due to a reasoning that the hearer performs regarding the speaker's  
125 communicative intentions. This reasoning goes as follows:

- 126 1. The author of (5) must believe that three or more than three girls went to the party. This follows  
127 from the assumption that a cooperative speaker only says things that she believes – Grice's maxim of  
128 *quality*.
- 129 2. Had she furthermore believed that more than three girls came to the party, it would have been better  
130 for her to say 'four girls came to the party'. This is due to the fact that a) numerals are natural  
131 'alternatives' of each other (they form a 'scale' in neo-Gricean parlance) and b) a cooperative speaker,  
132 when choosing between different alternative sentences, picks the one that provides as much relevant  
133 information as possible compatible with her beliefs – and the proposition that four or more girls came  
134 to the party a-symmetrically entails the proposition that three or more girls came to the party, hence  
135 is strictly more informative.
- 136 3. Hence the speaker does not have the belief that more than three girls came to the party.
- 137 4. Assuming that the speaker is knowledgeable, she must in fact believe that exactly three girls came to  
138 the party.

## 139 2.2 Strengths and weaknesses of the neo-Gricean approach

140 The neo-Gricean approach makes a number of non-trivial predictions. According to it, the strengthening from  
141 an 'at-least' interpretation into an 'exactly' interpretation is a special case of a more general phenomenon,

142 known as the phenomenon of *scalar implicature*, and it should therefore display the patterns characteristic  
143 of this phenomenon (see e.g. Horn 1972; Gazdar 1979; Levinson 1983 for early works on scalar implicatures  
144 within the neo-Gricean approach, Spector 2003; Sauerland 2004; van Rooij & Schulz 2004; Spector 2007;  
145 van Rooij & Schulz 2006 for more recent, formally explicit accounts in the Gricean tradition, and Chierchia  
146 2004; Fox 2007; Chierchia *et al.*, to appear, for a non-Gricean alternative).

147 For instance, a completely similar explanation is given for the fact that a sentence such as (8a) tends to  
148 be interpreted as conveying (8b).

- 149 (8) a. Fred read some of the books  
150 b. Fred read some, but not all of the books.

151 On the assumption that the word ‘some’ systematically evokes the alternative word ‘all’ (that these two  
152 words belong to a ‘scale’), one can reason that someone who utters (8a) must not believe that Fred read all  
153 of the books, so that (8a) can finally be interpreted as conveying (8b). This kind of inference is called a  
154 *scalar implicature* because a) it is a *conversational implicature* in the sense that it is not a logical entailment,  
155 but an inference based on a reasoning about speakers’ goals, and b) it is *scalar* in the sense that it is triggered  
156 by a specific lexical item (numerals, ‘some’, ...) which belongs to a *scale* i.e. a set of expressions that can  
157 be thought of as natural alternatives to each other, and are ordered in terms of logical strength.

158 Now, here are a number of interesting predictions of this approach for the case of ‘some’ and ‘all’, which  
159 we will systematically compare with the corresponding predictions made for numerals.

### 160 2.2.1 ‘Wide-scope’ implicatures - some good predictions of the neo-Gricean approach to nu- 161 merals

162 Consider the following sentence:

- 163 (9) Fred is required to solve some of the problems

164 According to the neo-Gricean approach, it is expected that (9) will *implicate* the negation of the sentence  
165 that results from replacing ‘some’ with ‘all’ in (9). Namely, (9) is expected to be interpreted as follows:

- 166 (10) Fred is required to solve some of the problems, and he is not required to solve all of the problems.

167 This is a correct result, and one that could not have been achieved by assuming that ‘some’ *means* ‘some but  
168 not all’. For then we would have expected (9) to mean that Fred is required to solve some of the problems  
169 and not to solve all of the problems, hence that he is forbidden to solve all of the problems. Rather, we  
170 want to reach a weaker conclusion, namely that Fred is *allowed* not to solve all of the problems, and this is  
171 exactly what the neo-Gricean approach derives.

172 Turning now to numerals, the neo-Gricean approach fares quite well as well. Consider indeed (11):

- 173 (11) Fred is required to solve three problems.

174 Because (11) now competes with ‘Fred is required to solve four problems’, which is a strictly more informative  
175 alternative, the neo-Gricean reasoning predicts the following inference for (11):

- 176 (12) Fred is not required to solve four problems.

177 Note that the resulting reading is not equivalent to the reading that would have arisen had the numeral  
178 ‘three’ been interpreted as equivalent to ‘exactly three’. For in such a case, (11) would have meant that  
179 Fred’s requirement was that the number of problems solved by him be equal to three, which would have  
180 entailed that he is *forbidden* to solve four. In contrast with this, the neo-Gricean approach correctly predicts  
181 that a) the numeral ‘three’ can lose its ‘exactly interpretation’ when embedded under a necessity modal,  
182 and b) that nevertheless a negative inference is triggered (namely the negation of the stronger alternative  
183 where ‘four’ replaces ‘three’ is inferred).

## 2.2.2 Downward-entailing environments - partly incorrect predictions

In the case of ‘some’, the derivation of the relevant inferences relies on the fact that the alternative sentence with ‘all’ *entails* the original sentence, hence can be said to be more informative. But if ‘some’ occurs in a syntactic environment which reverses the direction of entailment, i.e. a so-called *downward-entailing* environment, replacing ‘some’ with ‘all’ does not give rise to a more informative sentence, but, on the contrary, to a *less* informative sentence. The most straightforward type of downward entailing environment (‘DE-environment’ for short) consists of *negative environments*. Other DE-environments include the antecedent clause of conditional construction, the complement clause of ‘negative’ attitude verbs (‘doubt’, ‘refuse’, ‘forbid’), restrictors of universal quantifiers, restrictors and nuclear scopes of determiners such as ‘no’, ‘few’, ‘fewer than three’, among others.

To illustrate, consider the two following pairs:

- (13) a. Fred solved all of the difficult problems  
b. Fred solved some of the difficult problems
- (14) a. I don’t think that Fred solved all of the difficult problems  
b. I don’t think that Fred solved some of the difficult problems

(13a) a-symmetrically entail (13b). But when these sentences are embedded under the scope of a negation, as in (14), the direction of entailment is reversed: not only does (14a) fail to entail (14b), but now the sentence with ‘some’, i.e. (14b), entails the one with ‘all’, i.e. (14a) (if I don’t think that Fred solved some of the difficult problems, I necessarily also don’t think that he solved all of them.)

Consider how pragmatic reasoning applies to (14b). Note that the reason why the speaker chose (14b) rather than (14a) cannot be that he did not believe (14a) to be true. For since he must believe (14b) to be true (maxim of quality), and since (14b) entails (14a), he must also believe (14a) to be true. Hence, no scalar implicature is expected in this case on the basis of the competition between ‘some’ and ‘all’. This again seems to be correct. In particular, ‘some’ in (14b) cannot be interpreted as equivalent to ‘some but not all’, with one important qualification: if ‘some’ is stressed and if the sentence is followed by an appropriate continuation, a ‘some but not all’ reading becomes appropriate:

- (15) I don’t think that Fred solved SOME of the difficult problems. I think he solved ALL of them.

This phenomenon has been explained in terms of a *metalinguistic* use of negation (Horn 1985): the idea is that while scalar implicatures cannot normally be ‘embedded’ (since they result from a reasoning regarding a full speech act), there is a special use of negation (called ‘metalinguistic’) in which negation is used to deny the appropriateness of the speech-act that could normally be performed by the negated clause. In this particular case, the speaker intends to reject the scalar implicature normally associated with ‘Fred solved some of the difficult problems’, but not its truth.

Do numerals behave in a similar way as ‘some’ in DE-contexts? If so, they should lose their ‘exactly’-interpretation in negative contexts (unless negation is used metalinguistically) and more generally in DE-contexts and have only the ‘at least reading’. This prediction is only half-correct. Consider (16):

- (16) Peter didn’t solve ten problems

It seems that (16) can easily be interpreted as conveying that Peter solved fewer than ten problems, i.e. that it is false that he solved ten problems or more, as expected according to the neo-Gricean approach. In particular, the ‘exactly’-reading, which is clearly the most salient one if negation is removed (i.e. in ‘Peter solved ten problems’), loses its privilege. However, and this is inconsistent with neo-Gricean predictions, the ‘exactly’-reading is nevertheless accessible, and does not seem to require the kind of prosodic contour which is the hallmark of metalinguistic negation, as has been argued by various authors (e.g. Horn 1992; Carston 1998; Geurts 2006; Breheny 2008). The following dialogue is for instance perfectly natural.

- (17) a. Fred solved ten problems. How many problems did Peter solve?

229           b. I don't know, but I don't think he solved ten problems. He may have solved fewer than ten or  
230           more than ten problems, but not just ten.

231 In contrast with this, the following dialogue, where 'some' replaces 'ten', is infelicitous unless the first  
232 occurrence of 'some' is stressed in the answer.

233 (18)   a. Fred solved some of the difficult problems. What about Peter?  
234        b. #I don't know, but I don't think he solved some of the difficult problems. He either solved none  
235        of them, or all of them, but not just some.

236        More generally, there are clear cases where a numeral is not interpreted under its 'at least'-interpretation  
237 in DE-contexts. Consider again (4), repeated below in (19):

238 (19)   If you have three children, you do not qualify for tax exemptions

239 According to the neo-Gricean approach, the literal meaning of this sentence (i.e. before pragmatic strength-  
240 ening) makes it equivalent to 'If you have three children or more, you do not qualify for tax exemptions',  
241 which entails the following:

242 (20)   If you have more than three children, you do not qualify for tax exemptions.

243 Now, the neo-Gricean approach, under all its variants, is unable to generate 'pragmatically strengthened'  
244 readings which fail to entail the literal reading of the relevant sentence. This is so because one key assump-  
245 tion underlying the Gricean derivation of scalar implicatures is that the speaker believes that the literal  
246 reading of the uttered sentence is true (maxim of quality). Hence, the intended meaning of the utterance  
247 has to entail its literal meaning. In particular, (19) is predicted to be understood as entailing (20). But we  
248 saw above that (19) can be construed as true in a situation where one must have three or *fewer* than three  
249 children in order to qualify for tax exemptions. And in such a situation, (20) is false. It follows that there  
250 is a reading for (19) which is not within the reach of the traditional neo-Gricean approach.

251        Another complication for the neo-Gricean view is the following. Consider again the following sentence:

253 (21)   Peter didn't solve ten problems.

254 Let us focus only on the reading where the numeral takes scope below negation, i.e. the reading equivalent  
255 to 'It is not the case that ten problems were solved by Peter', i.e., under an 'at least' meaning for numerals,  
256 'It is not the case that there exist ten or more than then problems that Peter solved'.

257        According to the neo-Gricean view, (21)'s scalar alternatives include the following:

258 (22)   a. Peter didn't solve nine problems.  
259        b. Peter didn't solve eleven problems.

260 Now, due to the fact that negation reverses logical entailment, (22a) a-symmetrically entails (21), which  
261 itself asymmetrically entails (22b). On the one hand, as we have seen, this means that no scalar implicature  
262 will be derived for (21) on the basis of the alternative in (22b), since this alternative is less informative than  
263 (21) itself. But, on the other hand, since (22a) asymmetrically entails (21), the negation of (22a) is expected  
264 to be a scalar implicature of (21). In other words, (21) is predicted to implicate that Peter solved exactly  
265 nine problems, which does not seem to be a correct prediction. This reasoning is entirely parallel to the  
266 reasoning whereby a sentence such as *Peter did not solve all the problems* is taken to implicate that Peter  
267 solved some of the problems. Because 'Peter did not solve all the problems' is asymmetrically entailed by 'It  
268 is false that Peter solved some of the problems' (on the relevant construal, where 'some' is interpreted under  
269 the scope of negation), it is correctly predicted to implicate the negation of the latter sentence, i.e. that  
270 Peter solved some of the problems (cf. Horn 1972; Fauconnier 1975). Following Chierchia (2004), we call  
271 such scalar implicatures, which are triggered when a scalar item that is 'high' on its scale (e.g. *all*) is in the  
272 scope of a DE-element, *indirect scalar implicatures*. So in the case of (21), the neo-Gricean approach predicts

273 the possibility of an indirect scalar implicature which is not in fact perceived. We should note, however, that  
274 in other syntactic DE-environments, (i.e. syntactic environments which, like negation, ‘reverse’ the direction  
275 of entailments), the neo-Gricean predictions seem to be at least partly borne out, in the following sense:  
276 in such environments, one possible interpretation is the ‘at least’ reading, and the predicted indirect scalar  
277 implicature is observed. This is illustrated by the following examples:

- 278 (23) a. Every student who solved three problems passed  
279 b. You will necessarily pass if you solve three problems  
280 c. In this country, one is not allowed to have three children

281 These sentences can be interpreted as follows, respectively:

- 282 (24) a. Every student who solved at least three problems passed, but it is not the case that every  
283 student who solved at least two problems passed.  
284 b. You will pass if you solve three problems or more, but it is not necessarily the case that you  
285 will pass if you solve two problems or more  
286 c. In this country, one is not allowed to have three children or more, but one is allowed to have  
287 two children.

288 These interpretations are equivalent to the conjunction of two propositions: the proposition that is expressed  
289 by the literal meaning of the relevant sentences under ‘at least’-construal of *three*, and the indirect implica-  
290 tures that they are expected to trigger, i.e. the negation of the sentences that result from replacing *three*  
291 with *two*.

292 On the assumption that numerals can have an ‘at least’ reading and that, under this reading, they can give  
293 rise to scalar implicatures in exactly the same way as other scalar items, we seem to face a puzzle: numerals  
294 are able to trigger indirect scalar implicatures when embedded in *some*, but not all DE-environments. I  
295 refer the reader to Fox & Hackl (2007) for an account of this puzzle within a non-Gricean theory of scalar  
296 implicatures.

### 297 3 The ‘under-specification’ view and the status of ‘at most’-readings

298 Given the shortcomings of the neo-Gricean approach, it is tempting to turn to a theory according to which the  
299 meaning of numerals is in itself radically underspecified. Carston, in various papers (Carston 1988; Carston  
300 1998), proposes such an approach. According to her, numerals can be interpreted under either the exactly,  
301 the ‘at least’ or the ‘at most’ meaning, and the interpretation of a particular occurrence of a numeral is  
302 determined by general pragmatic considerations. Let us focus on Carston’s claim that besides the ‘exactly’-  
303 reading and the ‘at least’-reading, numerals can also receive an ‘at most’-reading.

304 In fact, as discussed in Geurts (2006) and Breheny (2008), some of the alleged examples of *at most*-  
305 readings, on closer inspection, are not in fact genuine examples of ‘at most’-readings. Here are some of the  
306 relevant examples used by Carston:

- 307 (25) a. Sue can have 2000 calories without putting on weight.  
308 b. You may attend six courses (and must attend three).

309 Now, it is true that the intended meaning of the above sentences *could* be paraphrased by adjoining *at*  
310 *most* to the left of the relevant numerals. However, one must be aware that intuitions about paraphrases  
311 do not provide us with direct arguments regarding the semantics of the words which occur in the relevant  
312 sentence (such as numerals), because one would need to have a good analysis of the paraphrases themselves  
313 in the first place. Now, the English phrase *at most* is notoriously difficult to analyze (see Geurts & Nouwen  
314 2007; Nouwen 2010). The real question to ask is how the sentences in (25) would be interpreted if numeral  
315 determiners were interpreted according to the following lexical entry, which is, arguably, what we have in  
316 mind when we talk about ‘at most’-readings:

317 (26) At most- $n$  lexical entry for bare numerals. For any numeral  $n$ ,  $n$  *Xs are Ys* is true if and only if the  
318 number of Xs that are Ys is smaller than or equal to  $n$  (i.e. is at most  $n$ ).

319 Based on such a lexical entry, the predicted meanings of (25a) and (25b), respectively, would be (under  
320 standard possible-worlds treatments of possibility modals) the following:

- 321 (27) a. There is an accessible possible world in which Sue does not put un weight and in which the  
322 number of calories she has is smaller than or equal to 2000.  
323 b. There is a permissible world in which the number of courses you attend is smaller than or equal  
324 to six.

325 Now, it seems clear that these are not the intended meaning of the sentences. Note, for instance, that (27a)  
326 is true as soon as it is possible not to put un weight by having, say, *one* calory and no more. So it is true,  
327 in particular, in a situation where Sue is doomed to put ut weight if she has more than 1000 calories but is  
328 sure not to put on weight is she has just one calory. Plainly, this conflicts with the intended reading, which  
329 seems to be stronger, as it entails, in particular, that if Sue had exactly 2000 calories, she would not put on  
330 weight. Regarding (27b), the intended meaning, i.e. the one we would get by inserting the expression ‘at  
331 most’ (‘you may attend at most 6 courses’), entails that there is *no* permissible world in which the number  
332 of course you attend is higher than 6. But note that this reading is in fact exactly the one predicted by the  
333 neo-Gricean approach. According to the neo-Gricean approach, the literal meaning of (25b) is the following:

- 334 (28) There is a permissible world in which the number of classes you attend is equal to or bigger than 6

335 Now, this is strictly less informative than the following alternative statement:

- 336 (29) There is a permissible world in which the number of classes you attend is equal to or bigger than 7

337 Hence, (25b) is predicted to implicate the negation of (29), i.e. that there is no permissible world in which  
338 the numer of classes you attend is equal to or bigger than 7. The resulting meaning is indeed equivalent to  
339 what you get with an informal ‘at most’- paraphrase, but, crucially, it cannot be derived if we start from a  
340 lexical entry for numerals such as the one given in (26). Rather, this particular example seems to argue *for*,  
341 and not against, the neo-Gricean approach.

342 According to the under-specification view, numerals can have an ‘at most’ reading as well as an ‘at  
343 least’ reading (putting aside the ‘exactly’ reading), and the choice between these various readings is entirely  
344 determined by considerations of relevance. It is thus expected that if a given sentence type is uttered in a  
345 context that is strongly biased in favor of one reading or the other, this reading should be selected. Given this  
346 prediction, the contrast between the two following sentences is highly problematic for the underspecification  
347 view:

- 348 (30) a. In the US, one must be 18 years-old in order to be allowed to vote  
349 b. #One must be 40 years-old in order to be eligible to the Field medal

350 (30a) can be considered true, and this shows that the *at least* interpretation is available: under the ‘exact’  
351 or the ‘at most’ interpretation, the sentence would be false, since the age requirement for voting in the US  
352 is that voters should be 18 years old or more. As to (30b), if it licensed an ‘at-most’ interpretation for the  
353 numeral, it should be considered true under this interpretation. Indeed, what it would then convey is that  
354 one must be 40 years old *or younger* in order to be eligible to the Field medal, which is true. But is is clear  
355 that, once we know that there is a *maximal* age but no minimal age for being eligible to the Field medal,  
356 we judge (30b) as necessarily false (while if ‘at most’ is added just to the left of ‘40’, the sentence becomes  
357 true: ‘One must be at most 40 years-old in order to be eligibile to the Field medal’). This shows, at the very  
358 least, that the ‘at least’ reading and the putative ‘at most’ reading of numerals are not on par.

359 There are cases, however, where we seem to get a genuine ‘at most’-reading. Thus, in the case of (19),  
360 repeated below as (31), we tend to interpret the sentence as implying (32):

- 361 (31) If you have three children, you do not qualify for tax exemptions.

362 (32) If the number of children you have is smaller than or equal to three, then you do not qualify for tax  
363 exemptions.

364 However, as observed by Breheny (2008), this inference can be easily accounted for by assuming that the  
365 numeral in (31) receives an ‘exactly’-interpretation. Breheny’s point is the following. Suppose that *three* in  
366 (31) is interpreted as equivalent to *exactly three*, i.e. to *three and no more than three*. Then by virtue of its  
367 linguistic meaning alone, (31) just says that if you have exactly three children, you do not qualify for tax  
368 exemptions, and says nothing about cases where you have exactly two or exactly four children. However, we  
369 know from our general knowledge about the logic of taxation that tax exemptions, when they are related  
370 to the number of children in a household, are an increasing function of this number (i.e. a family with few  
371 children benefits from smaller tax breaks – if any – than a family with many children, everything else being  
372 equal). In other words, if a family with three kids does not benefit from any child-related tax break, then for  
373 sure a family with two kids does not either (everything else being equal). So if one accepts the truth of (31),  
374 one is going to deduce from the combination of (31) and one’s prior general knowledge about taxation that if  
375 you have three children *or fewer than three children*, you do not qualify for tax exemptions. In other words,  
376 what happens in this case is that the reading based on an ‘exact’ interpretation of numerals is *contextually*  
377 *equivalent* to the reading based on an ‘at most’ interpretation: if we only consider possible worlds which are  
378 compatible with our general knowledge about the logic of children-related tax exemptions, both readings are  
379 true in exactly the same possible worlds. So while (31) provides additional evidence for the existence of a  
380 lexical entry for numerals which does not assign to them an ‘at least’-reading (given that, as discussed in  
381 section 2.2.2 the inference in (32) *contradicts* what (31) would mean on an ‘at least’ construal), it provides  
382 no clear evidence for the existence of the ‘at most’-reading.

383 There is thus no compelling evidence that a bare numeral could ever receive an *at most* interpretation,  
384 and there is in fact evidence against such a view (cf. our discussion of the contrast in (30)).

## 385 4 An ‘exactly’- based semantics: Breheny (2008)

386 The preceding discussion leaves us with the ‘exact’ reading and the ‘at least’ reading. As we will discuss  
387 in section 5, an account in which bare numerals are taken to be ambiguous between these two readings  
388 can account for all the data we have reviewed so far. However, the problems of the neo-Gricean approach  
389 led some linguists to re-consider one of its basic assumptions, namely that the *at least*-reading is one of  
390 the readings of bare numerals. Thus, both Geurts (2006) and Breheny (2008) take the primary meaning of  
391 numerals to be the *exactly*-meaning. The other apparent readings should then be derived from this basic  
392 reading, and not the other way around. While Geurts (2006) (to which we will return in section 6.1) proposes  
393 a number of type-shifting operations which can generate new readings on the basis of the *exactly*-reading,  
394 Breheny claimed that the only genuine reading of numerals is the exactly-reading, and that all other *apparent*  
395 readings are the by-products of pragmatic mechanisms.

396 Breheny’s starting point is the observation that the exactly-reading is in fact available for a numeral  
397 across the board, i.e. no matter what its syntactic environment is (see also Horn 1992). As we already  
398 discussed, the neo-Gricean approach predicts the exactly-reading to be impossible, or at least marked, in  
399 downward-entailing environments. A second important point is that the ‘exactly’ reading often seems to be  
400 the preferred reading. Furthermore, some psycholinguistic developmental studies (Noveck 2001, Papafragou  
401 & Musolino 2003, Musolino 2004, Guasti *et al.* 2005, Pouscoulous *et al.* 2007, Huang & Snedeker 2009) suggest  
402 that the ‘exact’ reading of numerals is not acquired in the way scalar implicatures are: these studies have  
403 shown that young children tend to compute ‘exact’ readings for numerals to a much greater extent than they  
404 compute standard scalar implicatures (on the other hand, Panizza *et al.* 2009 provide experimental evidence  
405 that, in adults, the exactly reading of numerals is more easily accessed in upward-entailing environments, i.e.  
406 syntactic environments which preserve the direction of entailments, than in DE-environments, as is expected  
407 under the neo-Gricean approach). On the basis of these observations, Breheny argues, *contra* the traditional  
408 neo-Gricean approach, that the primary linguistic meaning of numerals corresponds to the ‘exact’ reading  
409 (see also Geurts 2006, which we discuss in section 6.1).

410 Of course, Breheny does not deny that sometimes we *seem* to get an ‘at least’ or an ‘at most’ reading,  
411 and he offers an account for these cases. In order to understand Breheny’s account, we should distinguish  
412 two types environments . First, when a numeral occurs in a DE-environment, it can often be paraphrased,  
413 depending on context, as ‘ $n$  or more’ or ‘ $n$  or fewer than  $n$ ’ . Second there are cases where a numeral occurs  
414 unembedded or in a UE-context, and where it seems to be interpreted as equivalent to ‘ $n$  or more’ (but, as  
415 we have already noted, not to ‘ $n$  or fewer than  $n$ ’).

#### 416 4.1 Apparent ‘at least’ and ‘at most’ readings in DE-environments

417 Let us start with DE-environments. We have already seen a case, namely (19), repeated below as (33), where  
418 a numeral occurs within an if-clause and seems to receive an ‘ $n$  or fewer than  $n$ ’-reading.

419 (33) If you have three children, you do not qualify for tax exemptions

420 As we saw, in this case, it is possible to account for the perceived ‘at most’ reading on the basis of the  
421 ‘exactly’ reading of numerals, once contextual background knowledge is taken into account.

422 In the very same syntactic environment, a numeral can also get an ‘ $n$  or more’ reading. In fact, it is  
423 sufficient to remove the negation from (33) to get a sentence where the numeral is interpreted as equivalent  
424 to ‘at least  $n$ ’:

425 (34) If you have three children, you qualify for tax exemptions

426 (34) tends to imply that if you have three children *or more*, you qualify for tax exemptions. In the standard  
427 neo-Gricean approach, nothing special needs to be said for this case, since ‘you have three children’, as far  
428 its literal meaning is concerned, is assumed to be equivalent to ‘you have at least three children’. When this  
429 sentence is embedded in an if-clause, i.e. in a DE-environment, it is furthermore expected that the ‘at least’  
430 reading cannot be strengthened into the ‘exactly’ reading. Now, Breheny’s observation is that it is possible  
431 to account for the ‘at least’ reading in this case in exactly the same way as the ‘at most’ reading for (33)  
432 can be accounted for. In the case of (33), the apparent ‘at most’ reading can be derived from the ‘exact’  
433 reading once our background knowledge is taken into account. Exactly the same explanation can be given  
434 for (34). According to Breheny, (34) only says that if you have exactly three children (no more, no less),  
435 you qualify for tax exemptions. As such, it does not cover the cases where you have two or four children.  
436 Nevertheless you know from your background knowledge that if you are entitled to a tax exemption in case  
437 you have exactly  $n$  children, then this is also the case if you have exactly  $n + 1$  children. It follows that,  
438 given this background knowledge, (34) implies that if you have three *or more than three* children, then you  
439 qualify for tax exemptions.

440 Breheny’s approach makes a very clear prediction: that ‘at least’ and ‘at most’ readings of numerals in  
441 DE-contexts are always contingent on the existence of some background general, ‘law-like’ knowledge, which  
442 ensures contextual equivalence between the ‘exact’ reading and the relevant ‘at least’ or ‘at most’ readings.  
443 In particular, in a case where there is no underlying law that could give rise to the illusion of an ‘at most’  
444 or an ‘at least’ reading on the basis of the ‘exactly’ reading, only the ‘exactly’ reading should be available.  
445 In contrast with this prediction, the neo-Gricean account predicts that the ‘at least’ reading, but not the ‘at  
446 most’ reading, will be available ‘for free’, i.e. even in contexts which do not create any specific bias towards  
447 that reading. To my knowledge, whether this is the case has not been systematically investigated so far.

#### 448 4.2 ‘At least’ interpretations in UE-contexts

449 In the absence of further mechanisms, Breheny’s proposal is unable to account for the availability of ‘at least’  
450 readings in environments such as those:

- 451 (35) a. We need four chairs. Who could provide us with that?  
452 b. I have four chairs. In fact, I have five.

453 (36) For this class, we are required to read two journal papers in phonology - but we can choose which  
454 papers

455 If bare numerals only have an ‘exactly’ meaning, then the discourse in (35b) is expected to be contradictory,  
456 since the first sentence means that I have four chairs and no more, while the second one entails that I have  
457 more than four chairs. Only under an ‘at least’ construal of the relevant numerals can the discourse be  
458 deemed consistent. As to (36), as we already pointed out for a completely parallel example ((11)), it clearly  
459 does not necessarily entail that we are required to read two journal papers and no more. Rather, it means  
460 that our obligation is to read *at least* two journal papers in phonology.

461 Now, in these cases, it is not possible to appeal only to contextual background knowledge in order to  
462 explain the availability of the ‘at least’ reading. The reason is the following. In both (35b) and (36), the ‘at  
463 least’ interpretation is a-symmetrically entailed by the ‘exact’ interpretation. If I have exactly four chairs,  
464 then it is true that I have four chairs or more; if in all the worlds compatible with our obligations we read  
465 exactly two phonology papers, then in all the worlds compatible with our obligations we read at least two  
466 phonology papers. As a result, there is no way that adding some information could help us go from the  
467 ‘exact’ reading to the ‘at least’ reading. From Breheny’s point of view, what is needed here is a mechanism  
468 whereby the ‘exact’ meaning gets *weakened*. Put differently, the problem in these cases is that the relevant  
469 sentences can be judged as true even in some contexts where, under the ‘exact’ reading, they are false.

470 Breheny thus posits a specific weakening mechanism to handle these cases. Breheny’s starting point  
471 is that, quite generally, nouns can be implicitly restricted. When this is the case, the noun ‘chairs’, for  
472 instance, means something such as ‘chairs that are Ps’, where *P* is an arbitrary property. As a result, when  
473 interpreting an utterance of ‘I have four chairs’, one can hypothesize that the speaker has in mind something  
474 like ‘I have exactly four chairs that are Ps’, for some property *P*. If the content of *P* cannot be determined  
475 by the addressee of the sentence, then the only thing that she can deduce is that, if the sentence is true,  
476 then there exists some property *P* in the mind of the speaker such that the speaker believes that he has  
477 exactly four chairs which are Ps. In a sense, thus, the *pragmatic* interpretation of the sentence becomes just  
478 this: that for some property *P*, I have exactly four chairs with that property. Now, this is in fact exactly  
479 equivalent to ‘I have four chairs or more’. Suppose indeed that I have more than four chairs. Then for some  
480 property *P* that is true of only four of these chairs, it is true that I have exactly four chairs with property  
481 *P*, and therefore the sentence ‘I have four chairs’ can be considered true. Breheny extends this approach to  
482 modal contexts, in order to deal with cases like (36).

483 Breheny’s account, however, is not without problems. One such potential problem is the following: if  
484 bare numerals only have an ‘exact’ interpretation, we might expect them to behave just like phrases of the  
485 form ‘exactly *n*’ or ‘*n* and no more than *n*’. In particular, one might expect that the mechanism whereby  
486 numerals can give rise to an apparently ‘at least’ reading will also be able to apply to phrases of the form  
487 ‘exactly *n*’ and ‘*n* and no more than *n*’. This is however not so. For instance, sentence such as ‘I have  
488 exactly four chairs’ or ‘I have four and no more than four chairs’ cannot be followed by ‘In fact I have  
489 five’, on pain of contradiction. Breheny discusses this problem explicitly in the case of ‘exactly’. For cases  
490 such as ‘I have exactly four chairs’ (which he takes to be incompatible with the ‘at least’-reading), Breheny  
491 sketches a pragmatic analysis whereby the use of ‘exactly’ signals that the interpretative process whereby  
492 the ‘at least’ reading could in principle arise (namely, a reasoning about the implicit restrictions that the  
493 speaker has in mind) is blocked. Another potential problem is the following. Breheny’s paper focussed on  
494 cases where a bare numeral is used as a quantifier, in which case it has a ‘cardinal’ meaning, i.e. is used  
495 to talk about the *number* of objects which have a certain property. However, many of the relevant facts  
496 about the interpretation of numerals that we have reviewed so far can be replicated by using constructions  
497 in which a numeral has, informally speaking, an ‘ordinal’ reading, typically when it is used in the context  
498 of a ‘measurement scale’, such as the scales of height, age (what we called the ‘degree use’ of numerals).  
499 Consider for instance the following sentence:

500 (37) Mary is 18 years old.

501 (37) seems to have only an ‘exact’ reading, i.e. to be necessarily false if Mary is, say, 20 years old. Consider  
502 however what happens when a sentence such as (37) is embedded under a necessity modal, as in (38):

503 (38) In order to be allowed to vote, one has to be 18 years old.

504 As we have already noted, (38) means that one has to be 18 years old *or more* in order to be able to  
505 vote, but that it is not necessary to be *19 years old or more*, i.e. that the minimal required age is 18. As  
506 we have seen, this is fully expected under an ‘at least’ interpretation for ‘18 years old’, but not under an  
507 ‘exact’ interpretation. However, it is entirely unclear how Breheny’s weakening mechanism (which involves  
508 an implicit restrictions on the set of objects quantified over by numerals when they are used for counting)  
509 can apply in this case. A similar observation holds for the following case:

510 (39) One must be 6 feet tall in order to be hired in the military

511 (39) can be understood as meaning that the minimal height for being hired in the military is 6 feet, while  
512 on an ‘exact’ interpretation, the sentence would state that the military has a very weird rule, namely that  
513 it only hires people who are exactly 6 feet tall. Again, it is unclear how Breheny’s mechanism for deriving  
514 ‘at least’ readings would work in this case.<sup>1</sup>

## 515 5 The ambiguity account

516 It turns out that all the data we have discussed so far can be accounted for by assuming that bare numerals  
517 are ambiguous between the ‘exact’ and the ‘at least’ interpretation, as pointed out, for instance, by Geurts  
518 (2006). Specifically, if coupled with a standard, neo-Gricean approach to scalar implicatures, such an account  
519 is able to capture, with no further stipulation, three basic generalizations about the interpretation of bare  
520 numerals:

521 (40) Three generalizations about the interpretation of bare numerals:

- 522 a. At least-readings are available in all embedded environments, marginal in simple, unembedded  
523 contexts.
- 524 b. Exactly-readings are available in all syntactic environments
- 525 c. ‘At most’-interpretations are available only in downward-entailing environments

526 Let us start with (40a). If numerals have an ‘at least’ reading, it is no surprise to find that the ‘at least’-  
527 reading is in principle available in every syntactic environment. However, it is also expected that numerals  
528 can give rise to scalar implicatures, which is why, even on their ‘at least’ reading, they will tend to be  
529 pragmatically strengthened into the exactly reading when they occur unembedded. More generally, when  
530 interpreted under their ‘at least’ readings, numerals will behave exactly as predicted by the neo-Gricean  
531 approach discussed in section 2. In particular, as we discussed in section 2.2.1 in relation with example (11),  
532 when a numeral is embedded under an operator with universal force, such as a necessity modal, it is expected  
533 to give rise to a ‘wide-scope’ scalar implicature, and the resulting reading is not in general equivalent to the  
534 ‘exact’ reading. Consider now (40b). Since, by assumption, numerals do have an exactly reading, we expect  
535 this reading to be available in every syntactic environment. But note that, on such an account, the ‘exactly’  
536 reading should nevertheless be somewhat more salient in an unembedded context than in a DE-environment.  
537 This is so because, in unembedded contexts, even if the numeral, as far as its literal meaning is concerned,  
538 is interpreted under its ‘at least’ interpretation, it will be strengthened into the ‘exactly’ meaning by way of  
539 scalar implicature. This prediction receives some support from a recent experimental paper (Panizza *et al.*  
540 2009) that shows that speakers are less likely to select the ‘exactly’-interpretation when a numeral occurs  
541 in a DE-environment than in an unembedded context. Finally, (40c) is also expected: if bare numerals  
542 are ambiguous between the ‘at least’ and the ‘exact’ readings, then there will be no genuine ‘at most’-  
543 interpretations. The only thing that could happen is that, in some cases, the ‘exact’ reading will turn out  
544 to be contextually equivalent to the ‘at most’ reading, following the logic of Breheny’s analysis, discussed in  
545 section 4. But this could only happen if the numeral occurs in a DE-context. The reason is the following:

546 the ‘at most’ reading is obtained as the *conjunction* of the sentence with an ‘exactly reading’ for the numeral  
547 and some proposition that belongs to our background knowledge. The resulting reading, therefore, has to  
548 be logically stronger than (i.e. has to entail) the ‘exactly reading’. Now, in simple, unembedded context,  
549 this cannot be the case, because the ‘exact’ is not entailed by the ‘at most’ interpretation (in fact, the  
550 reverse is true). For instance, the proposition that John read four or fewer than four books does not entail  
551 the proposition that John read exactly four books (but the proposition that John read exactly four books  
552 entails the proposition that he read four or fewer than four books). In order to get an entailment in the other  
553 direction, one has to embed a sentence of this type in a DE-context (for instance, ‘Nobody read four  
554 books or fewer’ entails ‘Nobody read exactly four books’). Only then is it possible to derive the ‘at most’  
555 reading by some form of *strengthening* of the ‘exact’ reading.

## 556 6 Lexical ambiguity or embedded scalar implicatures ?

557 Given the empirical adequacy of such an ambiguity based account, we should also wonder about the source of  
558 this ambiguity. One natural possibility is that bare numerals are lexically ambiguous between the ‘at least’-  
559 reading and the ‘exact’-reading. This is the view advocated by Geurts (2006). But there exists another  
560 possibility, which is suggested in Chierchia *et al.* (to appear), and is closer in spirit to the neo-Gricean  
561 approach to bare numerals. As we will see, the predictions of this second type of account are slightly  
562 different from a lexical ambiguity account, in an interesting way.

### 563 6.1 Lexical ambiguity (Geurts 2006)

564 Geurts (2006) proposes that numerals, when used as determiners, are primarily associated with two distinct  
565 lexical entries. One lexical entry is the one corresponding to the syntacategorematic rule given in (7), which  
566 gives rise to an at least reading. Another lexical entry, the one which gives rise to the ‘exactly’-meaning, is  
567 associated with the following semantic rule:

- 568 (41) A sentence of the form *three P Q*, where *P* and *Q* are one-place predicates (noun-phrases or verb-  
569 phrases) is true if and only if there is a **unique** collection *C* of individuals which contains exactly 3  
570 members, and such that *C* belongs to the extension of both *P* and *Q*.

571 The only difference with the lexical entry given in (7) is the addition of the requirement that the plurality  
572 whose existence is asserted should be *unique*. Let us apply this lexical entry to ‘Three men came in’. What  
573 we get is the following:

- 574 (42) There is a unique collection made up three men such that that collection came in.

575 Now, it is easy to see that (42) is false in case more than three men came in. For in such a case, there are  
576 *several* collections of three men such that this collection of men came in.

577 According to Geurts, the lexical entry corresponding to (41) is basic, but a number of so-called type-  
578 shifting operations can apply to this lexical entry and create new meanings. One such type-shifting operation  
579 turns this lexical entry into another one which corresponds to the predicative use of numerals (as in ‘We  
580 are three’). Then a second type shifting operation can turn the ‘predicative’ lexical entry in to the entry  
581 corresponding to the lexical rule given (7), i.e. the one corresponding to the ‘at least’ interpretation. The  
582 details of the account are not crucial to our purposes. It is also possible to start from the predicative use,  
583 and to define two distinct type-shifting operations which, when applied to the lexical entry corresponding  
584 to the predicative use, turn it into two distinct lexical entries corresponding to (7) and (41), respectively.  
585 We should note, however, that a basic feature of Geurt’s account is that it only applies to ‘cardinal’ uses of  
586 numerals, and not to cases where a numeral is used for expressing measurement (i.e. as a degree denoting  
587 expression). If it is true that in such uses, the distribution of ‘exactly’ and ‘at least’ meaning parallels what is  
588 observed for the ‘determiner’ uses (as we discussed at the end of section 4, in relation to Breheny’s account),

589 then something is missing. But it is of course possible to define a lexical entry for both the ‘at least’ and  
590 the ‘exactly’ reading that can cover degree uses as well as ‘cardinal’ uses.

## 591 6.2 An ambiguity account based on exhaustivity operators

592 In this section I would like to sketch another ambiguity approach where numerals (when used as determiners  
593 or in degree constructions) are not taken to be *lexically* ambiguous, but nevertheless give rise to ambiguities  
594 due to their interactions with other operators. To do this let me first provide the following paraphrases for  
595 the two readings of ‘Three men came in’.

- 596 (43) a. ‘At least’-reading: At least three men came in  
597 b. ‘Exactly’-reading: The proposition that at least three men came in is the most informative true  
598 proposition of the form ‘at least n men came in’.

599 It is quite clear that the paraphrase in (43b) is related to the neo-Gricean account of ‘exactly’ readings,  
600 according to which they arise as quantity implicatures. Now, in recent years, there have been arguments for  
601 the view that the neo-Gricean account of scalar implicatures, which is based on considerations of informa-  
602 tivity, should be either replaced or supplemented with a ‘grammatical’ account in which the computations  
603 which are assumed to give rise to scalar implicatures are ‘encoded’ in a so-called exhaustivity operator which  
604 can apply, more or less freely, to any constituent in a sentence, included in embedded positions, giving rise  
605 to so-called ‘embedded implicature’ (see Chierchia *et al.*, to appear, and the references cited therein, as well  
606 as Sauerland 2011 for a recent discussion). To make things concrete, let us define the following exhaustivity  
607 operator:

- 608 (44) a. If  $\phi$  is a sentence associated with a set of alternatives  $C$  which contains  $\phi$ , then  $exh(\phi)$  is true  
609 if and only if  $\phi$  is the most informative true sentence in  $C$ .  
610 b. A sentence  $\phi$  counts as the most informative in a set if and only if it entails all the members of  
611 the set.

612 Now, applied to ‘Three men came in’, on the assumption that the relevant set  $C$  of alternatives contains all  
613 sentences of the form ‘n men came in’, we get the following result:

- 614 (45) ‘ $exh(\text{Three men came in})$ ’ is true if and only if ‘Three men came in’ is the most informative true  
615 sentence among the sentences of the form ‘n men came in’

616 If we assume that, in the absence of  $exh$ , numerals give rise to an ‘at least’ reading, (45) is equivalent to  
617 (46), i.e. to the ‘exactly’ reading

- 618 (46) ‘ $exh(\text{Three men came in})$ ’ is true iff at least three men came and no more than three men came in.

619 We can make the further assumption that a numeral has a strong preference for being in the scope of  $exh$ .  
620 This captures both the fact that, in unembedded contexts, the ‘exactly’ reading is clearly preferred, and that  
621 we a numeral is embedded, under, say, a necessity modal, it can easily be interpreted under the ‘at least’  
622 reading. Let us see this. Consider the following LF:

- 623 (47)  $exh(\text{we are required to solve three problems})$

624 According to the present analysis, the meaning of (47) is the following:

- 625 (48) ‘We are required to solve at least three problems’ is the most informative true sentence of the form  
626 ‘We are required to solve at least n problems’

627 Now, (48) is equivalent to (49):

- 628 (49) We are required to solve at least three problems, and we are not required to solve at least four  
629 problems

630 This is exactly the same prediction as the standard neo-Gricean account, and it is a correct prediction.  
 631 However, if the operator *exh* can be freely inserted when it is associated with numerals, it is also expected  
 632 that ‘exactly’ readings will be available in every syntactic environments. Consider for instance the following  
 633 LF, meant as a possible representation for ‘John didn’t read three books’.

634 (50) NOT[*exh*(John read three books)]

635 Given that ‘*exh*(John read three books)’ is equivalent to ‘John read exactly three books’, (50) above means  
 636 that John did not read exactly three books. In such an account, where the exhaustivity operator is free  
 637 to apply at any site, we get all the predictions of a lexical ambiguity approach: the ‘at least’ reading is  
 638 always available (since the exhaustivity operator does not have to be present), the ‘wide-scope’ implicatures  
 639 which are expected in the neo-Gricean approach are still predicted, and the ‘exactly’ reading is expected  
 640 to be available in any syntactic environment, due to the possibility of inserting an exhaustivity operator  
 641 under the scope of every operator within which the numeral is embedded. However, we should note that,  
 642 in general, scalar implicatures cannot be embedded in every possible syntactic environments. In particular,  
 643 as discussed in section 2, a standard scalar item such as ‘some’ cannot retain its ‘strong’ reading (‘some  
 644 but not all’) in the scope of negation or other DE-operators, unless it is stressed. This fact is one of the  
 645 empirical motivations for the traditional, neo-Gricean account. In order to account for these restrictions, the  
 646 grammatical approach to scalar implicatures, based on *exh*, has to posit a constraint which prevents *exh* from  
 647 occurring in a DE-environments. But then, even from the point of view of the grammatical approach, the  
 648 fact that numerals can be interpreted under an ‘exactly’-reading under negation without being prosodically  
 649 marked provides an argument for the lexical ambiguity account. So an account in which the ambiguities  
 650 triggered by numerals are explained in terms of their association with *exh* has to assume that the constraint  
 651 that normally bars *exh* from DE-environments is not relevant in the case where the scalar alternatives on  
 652 which *exh* operates are triggered by a numeral. This exceptional behavior of numerals could follow from the  
 653 idea that numerals are intrinsically focussed, in the sense that they automatically activate their alternatives  
 654 (i.e. other numerals). This could make sense of the fact that numerals don’t need to be stressed in contexts  
 655 where other scalar items need to be stressed, on the assumption that stress, for other scalar items, is a  
 656 phonological reflex of focus. We should also note that even with numerals, Panizza *et al.*’s (2009) results  
 657 suggest that the ‘exactly’-interpretation is less accessible in DE-contexts than in upward-entailing contexts.

658 So far, the exhaustivity-based approach does not seem to have much appeal, given that it seems to require  
 659 a number of poorly motivated assumptions. However, as was pointed out to me by Danny Fox (p.c.), this  
 660 approach predicts *more* readings than a lexical ambiguity approach. If these readings appear to be attested,  
 661 they provide evidence for the exhaustivity-based approach. To see this, consider the following schematic  
 662 representation:

663 (51)  $Op_1[\dots exh \dots Op_2[\dots numeral \dots]]$

664 In this representation, the exhaustivity operator occurs in an embedded position, but not immediately above  
 665 the numeral, since an operator ( $Op_2$ ) intervenes between the exhaustivity operator and the numeral. As a  
 666 result, the numeral will not be interpreted under its ‘exactly’-reading, but will give rise to what we called a  
 667 ‘wide scope’ implicature in section 2.2.1, and this implicature itself will be integrated in the meaning of the  
 668 constituent on which the higher operator ( $Op_1$ ) operates, thus giving rise to what we can call an ‘intermediate  
 669 embedded implicature’. Such an intermediate embedded implicature could not be predicted on the sole basis  
 670 of a Gricean inference taking as input the ‘at least’ reading (this kind of argument have been used to argue  
 671 for the existence of embedded scalar implicatures against a lexical ambiguity account for all scalar items –  
 672 see Chierchia *et al.*, to appear; Sauerland 2011). Here is a sentence that seems to be interpreted in exactly  
 673 this way:

- 674 (52) a. Whenever the professor demanded that we solve three problems, I managed to do what she  
 675 asked, but not when she asked us to solve more than three problems.  
 676 b. Intended parse: Whenever *exh*[the professor demanded that we solve three problems], I managed  
 677 to do what she asked, but not when she asked us to solve more than three problems.

678 In (52b), where *whenever* is  $Op_1$  and *demanded* is  $Op_2$ . To see what reading is predicted for (52b), consider  
679 first the meaning of the clause which is embedded under ‘whenever’, i.e. ‘*exh*[the professor demanded that  
680 we solve three problems]’. This meaning can be paraphrased as follows: ‘The professor demanded that we  
681 solved at least three problems, and did not demand that we solve at least four problems’. The resulting  
682 reading for (52) is then:

683 (53) Whenever the professor demanded that we solve at least three problems and did not demand that  
684 we solve at least four, I managed to do what she asked, but not when she asked us to solve more  
685 than three problems.

686 The crucial observation here is that, in the absence of the embedded exhaustivity operator, and on the  
687 basis of the ‘at least’ reading, (52a) would express a contradiction, since the first conjunct would state  
688 that in every situation where the professor demanded that we solve at least three problems, including  
689 those where he demanded that we solve more than three problems, I managed to do what she asked, and this  
690 contradicts the second conjunct. On an ‘exactly’ reading for the numeral, the sentence would only talk about  
691 situations where the professor demanded that we solve three problems and that we don’t solve more than  
692 three problems, which is not a very plausible meaning. So the fact that a sentence like (52a) is natural, and,  
693 most importantly, seems to be able to receive the interpretation corresponding to (52b), provides evidence  
694 for the availability of structures such as (51). There is one further issue to discuss, though. As we have  
695 seen, in negative contexts, standard scalar items can marginally give rise to embedded scalar implicatures, if  
696 they are prosodically marked. In the case of negative environments, this is taken to follow from the so-called  
697 metalinguistic use of negation, discussed in section 2.2.2, but one can also posit, in principle, that other  
698 operators as well can have a metalinguistic use. Now, under the lexical ambiguity account, a numeral which  
699 is interpreted under its ‘at least’-meaning is expected to behave just like other scalar items. In particular,  
700 such a numeral is expected to marginally license an embedded SI in a DE-environments if it is prosodically  
701 marked. Under a lexical ambiguity account, therefore, while the ‘exactly’ reading of numerals would never  
702 require any kind of prosodic marking on the numeral, readings involving an intermediate embedded scalar  
703 implicature in a DE-environment are expected to correlate with stress on the relevant numeral. If it turns  
704 out that, under the intended interpretation for (52a), the numeral needs to be prosodically marked, then this  
705 example would in fact argue *against* an account based on exhaustivity operators (since then it would be a  
706 complete mystery while no prosodic marking is needed in the case of (50), while this would be fully expected  
707 under a lexical ambiguity account). So does the numeral in (52a) need to be stressed? To my knowledge,  
708 there hasn’t been any empirical work dealing with this specific question. One possible way to address it is to  
709 contrast (52a) with an example in which the numeral is replaced by some other, more standard scalar item,  
710 and see whether the resulting sentence requires the relevant scalar item to be more prosodically marked than  
711 a numeral in the same position (thanks to Philippe Schlenker for relevant discussions). For instance, we can  
712 contrast (52a) with (54):

713 (54) Whenever the professor demanded that we solve some of the difficult problems, I managed to do  
714 what she asked, but not when she asked us to solve all of the difficult problems.

715 In order to reach a firm conclusion on this point, experimental work would probably be called for. In the  
716 context of the present discussion, what is important is to note that an approach in which the ambiguities  
717 triggered by numerals do not originate in a lexical ambiguity, but rather on the optional presence of an  
718 exhaustivity operator predicts more readings than a lexical ambiguity account, so that both approaches can  
719 in principle be distinguished on the basis of some (admittedly complex) data.<sup>2</sup>

## 720 7 Conclusion

721 In this paper, I explored a number of theoretical options in order to deal with the apparent ambiguities  
722 triggered by bare numerals. I argued that in order to predict the full range of data, it is necessary to posit  
723 that the linguistic meaning of numerals creates a systematic ambiguity between the ‘exactly’ meaning and

724 the ‘at least’ reading. I discussed two different ways of generating these ambiguities. On one approach,  
 725 numerals are lexically ambiguous. This lexical approach can itself receive very different implementations,  
 726 and the choice of a particular implementation depends in part on issues that I have not dealt with at all  
 727 in this paper, having to do with the semantics of plurality and that of degree constructions. On a second  
 728 view, the basic meaning of numerals is the one that gives rise to the ‘at least’ reading, and the ‘exactly’  
 729 meaning arises through the interactions of the relevant numeral and a covert operator that can be inserted in  
 730 embedded positions. I showed that these two approaches make different predictions in some complex cases,  
 731 which calls for further investigation.

## 732 Notes

734 <sup>1</sup>What would be needed would be to treat the unit ‘foot’ as a standard predicate, so that a covert restriction  $P$  could  
 735 be added to it, so that ‘being 6-feet tall’ could be interpreted as ‘being 6-(feet that are Ps) tall’. Besides being intuitively  
 736 non-sensical, such a possibility is, as far as I can see, incompatible with standard treatments of degree constructions, in which  
 737 ‘6 feet’ is treated as denoting a specific degree on the scale of height, i.e. not in relation with the cardinal uses of numerals.

738 <sup>2</sup>In a recent presentation (Kennedy 2010), Chris Kennedy offered a proposal which is able to capture what we called ‘wide  
 739 scope’ and ‘intermediate scalar implicatures’ in a different way. He proposes that number words have a ‘maximal’ meaning,  
 740 which in simple, unembedded contexts amounts to an ‘exactly’ reading. That is, ‘Three men came in’ is analyzed as stating  
 741 that 3 is the maximal number  $n$  such that at least  $n$  men came in. But when a numeral occurs in the scope of a modal, it can  
 742 covertly move over the modal (without the noun), take scope over it, and leave a numerical variable in its base position. The  
 743 sentence ‘We are required to solve three problems’, under the ‘at least’ meaning, can then be analyzed as follows:

- 744 (55) a. Three <sub>$n$</sub>  [We must read at least  $n$  books]  
 745 b. 3 is the maximal number  $n$  such that we must read at least  $n$  books  
 746  $\leadsto$  We must read at least three books and we don’t have to read more than  $n$  books

747 As Kennedy points out, this is analogous to the standard treatment of comparative phrases in modal contexts. In the proposal  
 748 based on exhaustivity operators, the exhaustivity operator has to be introduced at the very site where, in Kennedy’s account,  
 749 the numeral has to move. It is worth noting that, on Kennedy’s account, the numerical variable itself is assumed to have an  
 750 at-least meaning.

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